



**RE/MAX**  
COMMERCIAL®  
RE/MAX CHOICE



# RE/MAX Choice Commercial Division

RE/MAX Choice is the No. 1 Real Estate company in the RE/MAX Greece network and member of Kourtidis Group, one of the leading and dynamically developing Greek groups of companies in the **Investments, Real Estate, Construction and Hospitality** sector.

RE/MAX, with **8,300 offices** and more than **142,000 real estate consultants** in over 110 countries, is today the No. 1 brand name worldwide in the field of Real Estate. **Every 30 seconds a real estate advisor achieves a sale.**





RE/MAX Choice, as part of the most productive real estate network in the world, RE/MAX, becomes the **first part of RE/MAX Commercial in Greece!**

RE/MAX Commercial is a valued integral part of RE/MAX, the world's largest real estate network. Leading in the trade and investment sector, RE/MAX Commercial offers a high level of information, trust and reliability that no competitor has been able to match.

- RE/MAX Commercial closes more than **\$11.1 billion** in total commercial volume from **over 25,000 transactions annually**.
- More than **3,000 RE/MAX Commercial** real estate agents work in more than **50 countries and regions**.
- The RE/MAX network includes **more than 550 commercial executives and departments**.

**RE/MAX Choice - Commercial Division offers the one stop shop in the commercial sector!**

The RE/MAX Choice Commercial Division:

- undertakes any type of commercial properties
- supports investors and companies that are interested in developing entrepreneurial action in Greece
- contributes to the Greek economy's extroversion
- attracts and welcomes investors
- provides support with important and trustworthy information on a large portfolio of commercial investments
- supports our investors with specialized teams of partners

# Mission & Objective

We aim to fully support any new investment in Greece.  
We promote and validate Greece's comparative advantages, such as tourism, energy, real estate, construction, recycling, logistics, food, agricultural production.



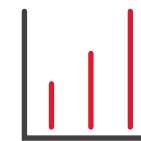
Villas



Hotels



Land Plots



Businesses



Professional  
Properties



Projects



Commercial  
Properties



Logistics

RE/MAX Choice - Commercial Division operates independently, while it is one of the few companies that can actively offer, implement and support a future project or business idea.

We are located at RE/MAX Choice head quarters in Ofrynio Beach, easily accessible from both Thessaloniki and Kavala airports.



# ONE STOP SHOP



At RE/MAX Choice Commercial Division, we provide our foreign investors with a wide variety of prime location properties **across Greece** by implementing well informed strategic plans, through international marketing actions and informative events.





• We undertake

only commercial properties with high potential across Greece for our investors

• We welcome

the potential investors and inform them in detail about the current status of economical, legal, regulatory and taxation aspects and procedures of their investments

• We evaluate

all the data, the investment plans and the financial profile of our clients and we come up with our proposals.

• We promote

our clients' investment plans, we fully utilize all modern tools and ALL available development programs that are in progress and seek the most advantageous forms of financing.

• We support

our clients throughout all phases of the investment plan





# Our services

1. **Real Estate:** purchase, sale, rent, real estate valuation
2. **Support** of special partners in every investment action
3. **Architectural design**
4. **Issuance of licenses**
5. **Implementation** - project construction
6. **Search - Find** programs and financial tools
7. **Submission and Management** of Subsidized Programs
8. **Complete** After Sales Service
9. **Sales development & creation** of a complete Marketing Business Plan
10. **Cooperation** with the Hellenic Republic Asset Development Fund S.A. (HRADF)
11. **Investment proposals**
12. **Investment guide in cutting-edge industries** such as Energy, Tourism, Construction, Real Estate, Recycling, Supply chain, Logistics, Food & Agriculture Products
13. **Cooperation with banks and Funds**
14. **Management** of banking issues



# Our team

**RE/MAX Choice - Commercial Division** real estate consultants are fully qualified in their field, with on-going training and access to the industry's leading training programs, useful corporate support tools and a strong referral network. With over 110,000 sales partners and presence in more than 100 countries and locations, **RE/MAX Choice - Commercial Division is EVERYWHERE.**

**For our flexible and efficient cooperation our specialized team can immediately respond to any request you may have, insuring a flexible and fruitful cooperation.**

A safe framework of trustful cooperation is provided in all phases of the investment process, by our experienced team of professional partners.





# Leading Sectors

Main sectors in investments with the experience and know-how of **RE/MAX Choice - Commercial Division.**



## Energy

According to the National Energy Plan, it is planned to implement investments in Renewable Energy Sources totaling 9 billion euros, and by 2030 they should cover 35% of total energy consumption, from 18% today, and over 60% of electricity consumption. The installed capacity of photovoltaics must be more than doubled, from 3,000 megawatts today to 7,700 megawatts in 2030. Large RES plants are needed for these goals to be reached. Located at the crossroads between East and West combined with the country's participation in tripartite co-operations, such as the one between Greece-Cyprus-Israel, allows Greece to play a pivotal role in the Balkans and Eastern Mediterranean energy map.

## Tourism



With a coast line that extends for 16,000 km and with approximately 6,000 larger and smaller islands and islets, Greece has established itself in the global tourism market. Many Greek destinations are among the most popular tourist options in the world, while Greece is internationally recognized as a country that offers attractive luxury holidays. Greece's competitive advantages, such as its rich cultural heritage, its natural beauty and its geographical diversity, have attracted significant investments in the tourism industry in recent years, thus further strengthening Greece's image worldwide as an ideal destination both for holidays and tourism-related investments.



## Logistics

Maritime transport is the most popular mode of global freight transport, accounting for 80% of global trade by volume and over 70% by value. Container throughput in European ports rises by 6% annually, while traffic through the south-eastern European ports rises by more than 8% annually. The position of Greece at the crossroads between Africa, Asia, and Europe has established it, since early antiquity, a strategic point that connects people, goods and cultures thus holding a key position in the development of transport in the wider region.



## Food & Agriculture Products



The food and agriculture products industry has always been one of the major export sectors for Greece, with a strong presence in the European and an ever-growing presence in the US food markets. From olive oil, feta cheese to flour products, honey to processed meats and ready meals, Greek enterprises have leveraged the competitive advantages offered to them by the Greek primary production. Greek enterprises have managed to innovate and differentiate both in terms of product and packaging. Over the last 10 years, there are several examples of enterprises in the food industry who have achieved significant market shares abroad by leveraging the combination of traditional Greek ingredients and innovative marketing and packaging.

## Real Estate



More than 1 billion euros were invested in the Greek real estate market in 2019, as foreign investment funds and domestic real estate investment companies (AEEAP) attempted to take advantage of the improving economic climate and opportunities found in various real estate categories.

*Through a  
process of  
cooperation  
based on trust,  
we achieve our  
common goals!*



# Programs

The team for the organization and implementation of programs is always at the disposal of all investors of RE/MAX Choice – Commercial Division

## Max Value

The Max value program is the best opportunity for our customers who are looking to make a return on investment out of their holiday home! Your guaranteed return will be of 6% and that only for a six-month period during the summer season. With this program the owners can still dispose of their holiday home the remaining 6 months of the year!

One of the group's values, is to make the owners feel safe and rest reassured that their property is in good hands! Therefore, our rentals management company, Costa Ofrynio Booking, provides the owner with the following:

- Free after sales services
- Cleaning and disinfection of the property
- Yearly maintenance and deep cleaning of the air-conditioners
- Civil Liability Insurance
- A 6-month insurance coverage against earthquake, floods and fire

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# Golden Visa Greek Residency Program

The standards for legal residence in our country are changing. In accordance with Law 4146/2013, 4251/2014 and 4605/2019 of the Greek state, a residence permit of 5 years in Greece (European Union) is provided and it is issued to citizens of third countries. The Golden Visa provides you with permanent residence in Greece without time restrictions and free entry to Schengen zone countries with the Greek “Golden” Visa.

## Requirements for a Greek “Golden” residence permit

To qualify for a Greek “Golden” residence permit, you must make a minimum investment in Greece in one of the following:

### A. Investment in real estate

- Minimum of € 250,000 for the purchase of a property in Greece.
- Minimum of €500,000 for the purchase of property in the municipalities of Athens, Thessaloniki, Mykonos and Santorini after May 1st, 2023.
- 10 years lease contract, whether signed for hotel accommodation or for furnished tourist residences in integrated tourist resorts.

### B. Other Investment Options

Investors in areas with a threshold of €500,000 will only be able to invest in one property, while those in areas with a threshold of €250,000 will still be able to invest in multiple properties.

- €250,000 for specific types of investments, such as renewable energy sources.
- Investing at least €400,000 in:
  - Bonds of the Greek Government,
  - Bonds or shares of real estate investment companies in Greece.
  - Shares and bonds of venture funds and private equity funds domiciled in Greece.

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# Non Habitual Tax Residents (NHR)

Transfer of tax residence of foreign pensioners with flat tax 7%

The procedure described in the decision sets out the following conditions

- a) the person concerned must not have been a tax resident of Greece for the previous 5 of the 6 years prior to the transfer of his/her tax residence to Greece, and
- b) the person concerned must transfer his/her tax residence from a State with which an administrative cooperation agreement in the field of taxation is in force with Greece.

In order to prove the status of a beneficiary of income from pensions arising abroad, it is required to submit any documents from the insurance institution or other public authority or professional fund or insurance company, which show the payment of a pension, abroad, from the main and subsidiary compulsory insurance institution, from professional funds established by law, or the payment of an insurance premium (as a one-time payment or in the form of a periodic benefit) under group pension insurance policies.

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# Non Dom Tax Regime (NDR)

Alternative taxation of income earned abroad by individuals who transfer their tax residence to Greece.

A taxpayer, a natural person, who transfers his tax residence to Greece may be subject to an alternative method of taxation, if cumulatively:

- a) was not a tax resident of Greece for the previous seven (7) of the eight (8) years prior to the transfer of his/her tax residence to Greece, and
- b) proves that he or she or a related person or through a legal person or legal entity in which, respectively, he or she holds the majority of shares or units, invests in real estate or businesses or securities or shares or units in legal persons or legal entities domiciled in Greece. The amount of such investment may not be less than EUR 500,000. The investment must be completed within three (3) years from the date of submission of the application.

It is not required to meet the conditions of case b., if the person is a natural person who has obtained and maintains a residence permit for investment activity in Greece.

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# Mortgage loan for the purchase of a property - **non-residents**

The conditions for the approval of a housing loan in our country are the following:

- Maximum income ratio 35% (35% of your annual income must cover the interest payments on all your loans.
- Financing up to 65% of the commercial value of the property
- Loan duration: up to 15 years (at the end of the loan, the person must not be more than 75 years old)
- Interest rate: fixed or variable at the best market conditions

As part of our holistic service, our group's Banking division provides you with a free initial loan assessment, saving you time before contacting the bank.

Learn More



## Business **loans**

The Kourtidis Group and the experienced financial advisors of the Banking division responsibly and actively support companies interested in investing in projects or properties under its management.

In the context of your holistic service, our group's Banking division can inform you about the available financial tools of the Greek Banks as well as the subsidized Business Programs in each cutting-edge sector, essentially strengthening Greek Business.

We offer you the privilege of a distinguished service by providing you with:

- Guidance Counselling
- Fast service
- Full information on all subsidized programs (ESPA, TAA, LEADER, ANAPTIXIAKOS etc.)
- Proposal for the right choice of financing depending on your business needs
- Presentation of alternative forms of financing (leasing, bond loans, venture capital, Business Angels, etc.)
- Presentation of co-financed financial instruments (CEF II, EAT, Guarantee Fund, European Programmes and Loan Guarantee Facilities, etc.)

Learn More







“We joined the RE/MAX Commercial family with our eyes always focused on the future and with the constant aim of **optimal and comprehensive coverage of our clients’ needs.**”

Nikos Kourtidis, **President of Kourtidis Group**

Kostadina Dimitrova, **Vice President of Kourtidis Group**

An important factor of success are the effective collaborations with companies and clients of international prestige that honor us with their trust, as equally decisive is the contribution of our human resources that is distinguished for its professional responsibility.

Greece is now on the road to recovery and on this road the investment opportunities created are excellent. At the level of structures and operating framework, our country is undoubtedly an advanced economy, but in key points Greece also has the characteristics of an emerging Economy. This is why it is a real investment opportunity today.

The Group we represent has 28 years of experience and absolute know-how. We have created a safe environment of cooperation and trust and today we are ready to support your vision, business plans and every investment effort so that it can be crowned with certain success.





A **better**  
**way** in  
commercial  
real estate





**RE/MAX**  
COMMERCIAL®

RE/MAX CHOICE

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**KOURTIDIS  
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