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# First Class After Sales Services

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EXCLUSIVELY for every client  
and investor of **Kourtidis Group**

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The main concern of **Kourtidis Group of Companies** is to constantly meet the needs of every investor, customer and every property that needs to be covered yet even when the owner is away. This gap and responsibility have been taken care of by a top team responsible for the organization and implementation of the **Kourtidis Group's** plans designed to maximize the potential of each new market.

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**VIP Service**, a company offering services that exist nowhere else in the Real Estate sector, is today the flagship of all the businesses of Kourtidis Group. A highly specialized team that offers **First Class After Sales Services**, acting **IMMEDIATELY** and resolving **ALL issues relating to the needs and wishes of each client**, buyer and investor before and after the transaction.

With a variety of supportive actions, the VIP Service team initially stands by the client, aiming not only to simplify the buying process of his or her property but also to provide high quality services both during his or her stay as well as during his or her absence.

With trusted and experienced partners, we provide everything from legal and technical support to 24-hour in-house service in case of an emergency.

- **Purchase agreement**  
Option of providing legal support to the buyer during signing of the contract.
- **Handover of property**  
We undertake the process of connecting electricity, water supply, telephone and internet service.
- **Representation**
  - ▶ Collection - holding - mailing of correspondence and management of utility bill payments.
  - ▶ Finalization of the TIN obtaining procedure.
  - ▶ Annual tax support - Opening of bank accounts.
- **Updates**  
Regular and continuous updates via newsletters, Viber, SMS, social media about Greek Real Estate, new investment proposals, our new projects, new services, events in the region, etc.
- **Issuance of mortgages**
- **Insurance coverage for the property**
- **Organizing of family functions, small scale team leading**
- **Management, Cleaning – Maintenance**  
Option of managing the property while the owner is away, alarm installation and scheduling of cleaning - maintenance work both before and during his or her stay.
- **“Help at Home” Service**  
We have established the “help at home” service that includes home service for emergencies, as well as 24/7 medical care with home visits.
- **Renovation - Construction**  
The department of decorators, architects and engineers undertakes the process of renovation as well as the reconstruction of the site.
- **Support – Information**  
Our company provides immediate support for any technical issue or need that may arise. We recommend cooperating partners who are fully qualified professionals, from plumbers and electricians to hairdressers and personal care services, body care, etc. In addition, we suggest all the main points of interest for tourists as well as the finest and most reliable choices in dining, entertainment and leisure.





## KOURTIDIS Group



**oiko**  
KOURTIDIS

- Construction
- Newly built holiday homes
- We build your house



**RE/MAX**  
Choice

- 2800+ properties
- Real estate consultants
- No. 1 in Greece



COSTA OFRYNIO  
**Booking**

- 6% guaranteed return
- Specialized property management company
- Turning a holiday home into an investment property

**RE/MAX**  
COMMERCIAL  
RE/MAX CHOICE

- One Stop Shop
- Investment consultants
- Large investment properties



**VIP**  
SERVICE

- After sales
- By your side before and after the sale
- Provision of services



ALEXANDROU  
CHORA  
LUXURY AREA

- 5\* Hotel complex
- Village of 200 luxury homes
- Theme park



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