

**RE/MAX**  
Choice



A MEMBER OF **KOURTIDIS GROUP**

In “RE/MAX” Choice  
we trust

N°1 Real Estate  
in Greece





Continuously improving our quality of services, RE/MAX Choice has established a Quality Management Control System that is in accordance with the International Standard ELOT EN SO 9001:2015 requirements



Certificate No: 200821-4

# Kourtidis Group

Kourtidis Group with 28 years of experience is considered today one of the leading and dynamically developing Greek groups of companies in the sector of Development, Investments, Real Estate & Hospitality.

Working with the strategy of vertical integration, the 7 companies of the Group provide a complete, upgraded, human-centered service package, that combines innovation, quality and competitiveness.

Kourtidis Group is among the top companies honored at the “Diamonds of the Greek Economy 2023” business excellence awards, by the “Naftemporiki”.



## Kourtidis Group in numbers

|   |                             |                                     |                         |                          |
|---|-----------------------------|-------------------------------------|-------------------------|--------------------------|
| <b>8</b><br>new big<br>investments                  | <b>8</b><br>brands          | <b>6</b><br>offices                 | <b>56+</b><br>complexes | <b>250+</b><br>employees |
| <b>2.800+</b><br>holiday homes by<br>Oiko Kourtidis | <b>3.000+</b><br>properties | <b>10.000+</b><br>satisfied clients |                         |                          |



# Who we are



The award-winning Real Estate company of Kourtidis Group, RE/MAX Choice, is now a powerful member of RE/MAX Greece network. It was established in 2012 and quickly reached the top, with its basic vision to deliver excellent level of Real Estate services. RE/MAX Choice exclusively holds more than 3.000 properties, while at the same time it accommodates any request all over Greece.

RE/MAX, with 9.000 offices and more than 144.000 real estate agents in over 110 countries, is today the No1 worldwide brand name in the Real Estate market. Every 30 seconds a RE/MAX Real

Estate agent sells a property. RE/MAX also dominates the Greek Real Estate market with more than 84 offices and over 1.100 Real Estate agents within RE/MAX Hellas network.

# Owns & manages



- / Apartments
- / Standalone homes
- / Maisonettes



- / Shops
- / Business premises
- / Businesses



- / Plots
- / Pieces of cultivable land



- / Villas



- / Complexes
- / Hotels



- / Warehouses

# Our services

Experience, Professionalism & Efficiency!

This is how we create relationships based on trust.



Acquisitions / Sale / Rent of residential, commercial and investment properties in requests from Greece and abroad.



Pro quo System



Support every investment inquiry from RE/MAX Choice Commercial Division, our new-born company offering a One Stop Shop in the commercial sector.



Property evaluation / Investment assessment



Construction / renovation / interior design

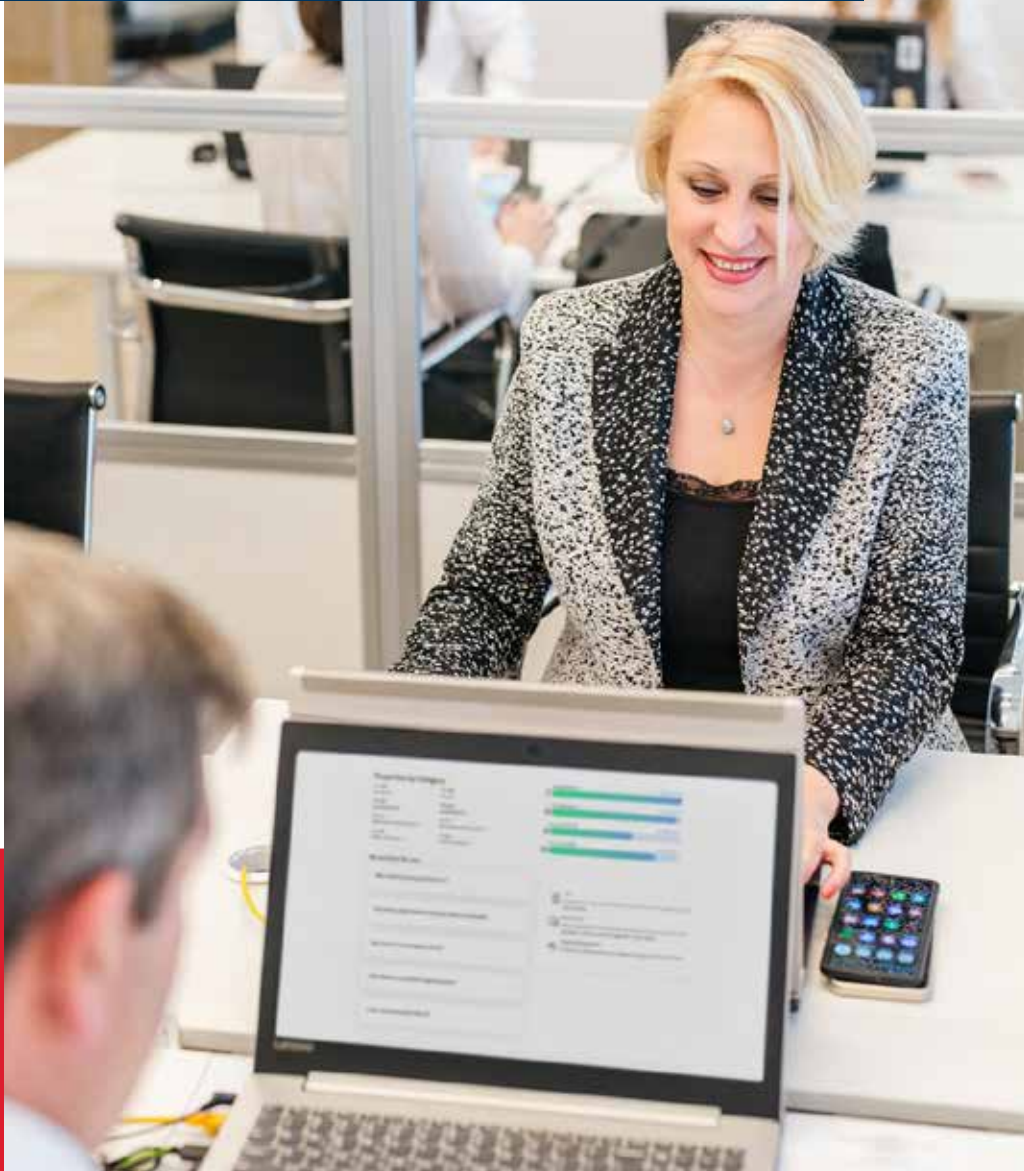


Management of our luxury summer homes in Ofrynio Beach - Costa Ofrynio, through the Costa Ofrynio Booking platform. The specialized property management company that turns a holiday home into an investment property. It offers an absolute investment opportunity with a 6% guaranteed return to the Kourtidis Group's buyers.



After Sales services (cleaning, maintenance, invoice processing, etc.)

# RE/MAX Choice in numbers



**6**  
offices

**4** prefectures **+ 1** island



**111+** associates



**3.000+**  
properties



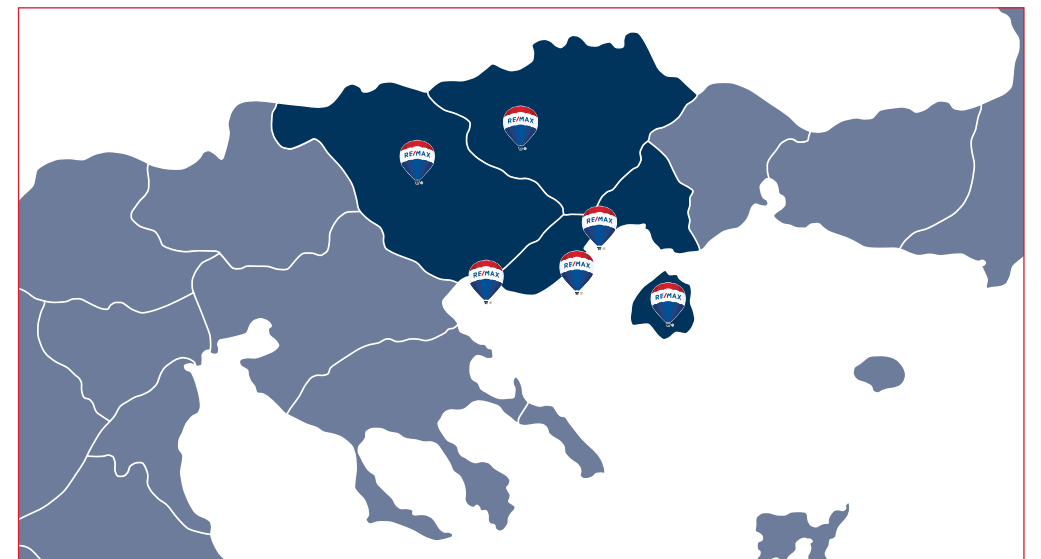
**10.000+**  
active buyers

**18.446+** satisfied clients



**300.000+**

site visitors  
for 2023





# Our people

A team of experts with an outstanding know-how.  
A team of associates that aim for the best results  
through continuous real estate coaching.



# OUR DISTINCTIONS

1893 transactions for 2023



## GREECE

- **Ranked 1<sup>st</sup>** in sales for 2022 & 2023!
- **Ranked 1<sup>st</sup>** in transactions for 2023!



## EUROPE

- **Ranked 57<sup>th</sup>** in transactions for 2023
- **Ranked 92<sup>nd</sup>** in sales for 2023

### Our Medium Teams

(among 30.000 real estate agents)

- **1<sup>st</sup>, 3<sup>rd</sup>, 26<sup>th</sup> & 40<sup>th</sup> positions** in transactions for 2023
- **7<sup>th</sup>, 19<sup>th</sup> & 38<sup>th</sup> positions** in sales for 2023

### Our Small Teams

(among 30.000 real estate agents)

- **1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> & 20<sup>th</sup> positions** in transactions for 2023
- **Ranked 48<sup>th</sup>** in sales for 2023



## WORLDWIDE

- **Ranked 86<sup>th</sup>** for 2023 (for a RE/MAX Choice team) among 144.000 real estate agents

# AWARDS



An extremely honorable distinction by **RE/MAX Europe**, which designated the **Broker/Owner of RE/MAX Choice** as its **Ambassador in Greece** for the years 2023 & 2024.



**Greek Association of Broker Price Opinion Certified Professionals**

- **1<sup>st</sup> prize** in the category "Area Promotion" for 2022
- **1<sup>st</sup> place** in sales NATIONWIDE for 2021

Official Member



# First Class After Sales Services

**EXCLUSIVELY** for every client and investor of RE/MAX Choice. The main concern of RE/MAX Choice is to constantly meet the needs of every investor, customer and every property that needs to be covered yet even when the owner is away.

## We undertake - support:



### Acquisition contract

We provide legal support during the acquisition process.



### Renovation

The department of interior designers, architects and engineers undertakes the renovation process on your property.



### Property handover

We undertake the procedures needed to connect to the electricity, water, and telecommunication networks.



### Property Insurance Coverage

Property insurance coverage programs consultancy.



### Supervision, Cleaning - Maintenance

Possibility of supervising the property during your absence and planning cleaning services and maintenance works at any needed time.



### Representation

Representation of our clients in:

- Following up on their invoices and bills.
- Issuing their Tax Identification Number.
- Processing their Annual Tax declaration
- Assisting them in opening a personal bank account.



### Information

Regular and constant information via newsletters, viber, sms and social media regarding Greek Real Estate trends, newest investment proposals, our new projects, newest services, local events etc.



### Housing loans Issuance

- Assistance with bank processes
- Loan Processing
- Mortgage financing intermediation with systemic banks



### Service "Help at home"

As of the beginning of 2021, we introduced the service "Help at Home" which includes emergency home care, as well as 24/7 medical care with home visits

*We are always by your side providing you after sales services!*

# Max Value

The Max value program is the best opportunity for our customers who are looking to make a return on investment out of their holiday home! Your guaranteed return will be of 6% and that only for a six-month period during the summer season. With this program the owners can still dispose of their holiday home the remaining 6 month of the year!

One of the group's values, is to make the owners feel safe and rest reassured that their property is in good hands! Therefore, our rentals management company, Costa Ofrynio Booking, provide the owner with the following:

- Free after sales services
- Cleaning and disinfection of the property
- Yearly maintenance and deep cleaning of the air-condition units
- Civil Liability Insurance
- a 6-month insurance coverage against earthquake, floods and fire



## How it works:

- 1** Oiko Kourtidis, member of Kourtidis Group, is our construction company responsible to build state of the art holiday homes within organized complexes.
- 2** Costa Ofrynio Booking, member of Kourtidis Group, is our management company responsible for the rentals of your holiday home under the Max value program. We overtake your home only for the 6-month summer season and make sure that all maintenance, utility costs, cleaning services are looked after.

# Golden consideration system

The golden program of the Kourtidis Group of Companies is addressed to the clients - owners of plots who wish to invest their property and do not have the required financial resources.

Throughout the process, RE/MAX Choice operates in the light of ensuring client's rights. We also guarantee that the delivered product is up to your expectations.



## How it works:

- 1** We start by evaluating your plot.
- 2** We set the owner's percentage for the Pro quo agreement.
- 3** We come up with the Architectural Design proposal.
- 4** We set an agreement proposal in which the contractor's obligations are defined along with all the architectural details.
- 5** We draft and sign the Pro quo agreement
- 6** We complete the final plans
- 7** We draft and sign the contractor's agreement

# Do you rent or sell your property?

Properties available for purchase or rent are always in demand!



There is always a RE/MAX Choice by your side! We belong to the leading Real Estate company in Europe that undertakes the most effective promotion of your property.

Assign to RE/MAX Choice your property and we will take all necessary steps to promote it!

We undertake the promotion of your property, to find the ideal investor or tenant. In addition, our company has developed a unique communication and promotion strategy of our properties, through 101 different sites and portals in 68 countries.

*Trust the network of 6-RE/MAX Choice offices and of 111 agents in the prefectures of Kavala, Drama, Serres as well as in the Strymonian Gulf and Thassos island.*

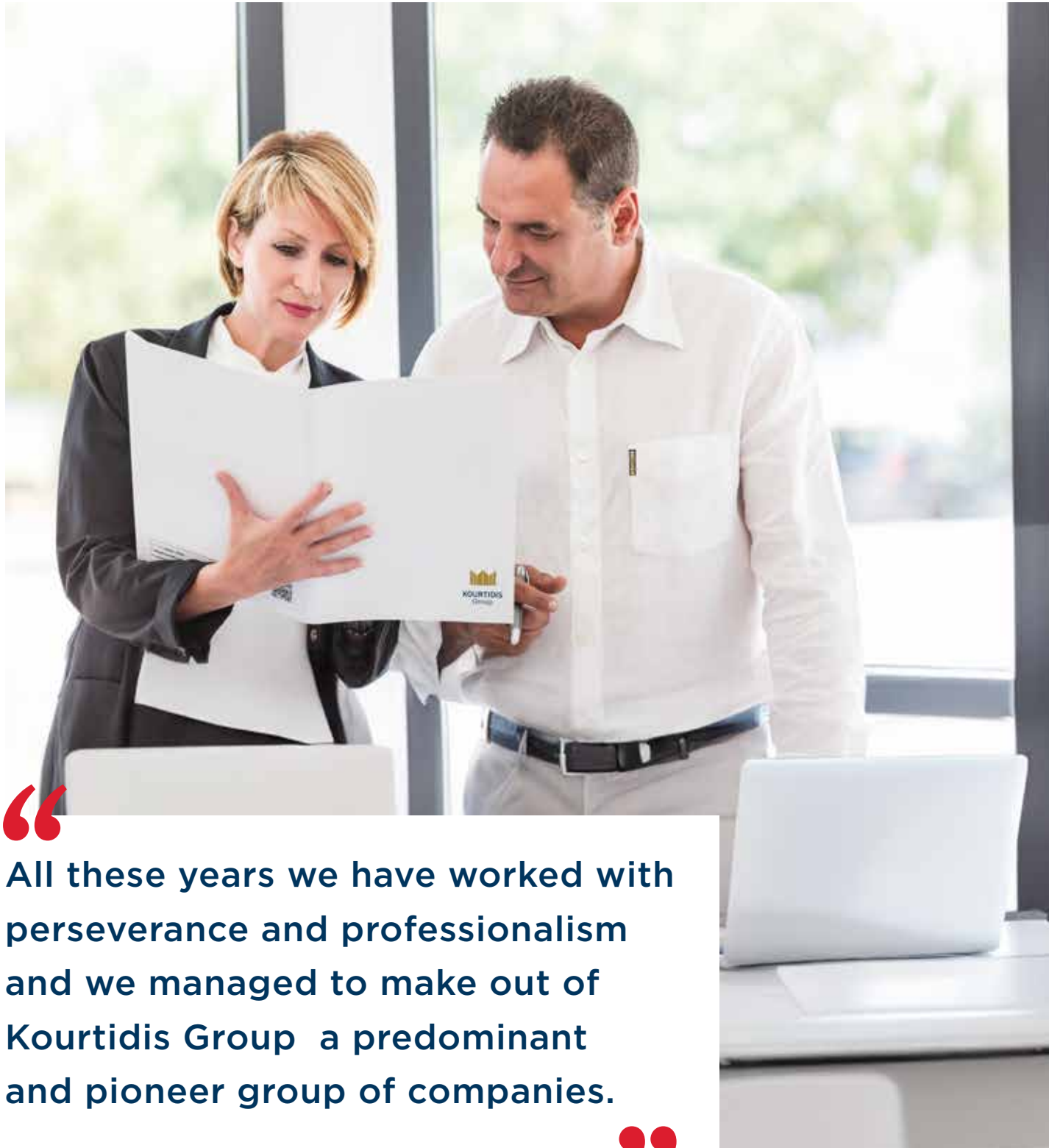
# Become a part of our Success Story!

In RE/MAX Choice, we believe that part of our success is a result of choosing the right partners. Those fruitful cooperations brought also our partners to professional rise.



In RE/MAX Choice we constantly improve through continuous trainings. Educational programs and specialized seminars of international level are methods used to upgrade our techniques of finding, selling and promoting Real Estate properties.

Contact us by filling out the contact form or send your CV to [cv@remax-choice.gr](mailto:cv@remax-choice.gr)



“ All these years we have worked with perseverance and professionalism and we managed to make out of Kourtidis Group a predominant and pioneer group of companies. ”

The contribution of RE/MAX Choice in this development was crucial. We have remained faithful to our principles and philosophy, and we are proud that all our offices have been embraced with trust by the local communities, the entrepreneurs, as well as the investors

We are absolutely satisfied to see our partners and employees to conquer global recognition and we know that all this new know-how, professionalism, training, and experience, will be returned to our clients, through the excellent provision of services.

For us every person we meet and every person that contacts one of our RE/MAX Choice offices, is special and valuable. We will do our best in order to satisfy them in the best way possible.

**Nikos Kourtidis**

*President of Kourtidis Group,  
Broker - Owner RE/MAX Choice*

**Konstantina Dimitrova**

*Vice President of Kourtidis Group,  
Broker - Owner RE/MAX Choice*



Trust our network of 6 RE/MAX Choice offices and 110+ associates.

You will find us in the prefectures of Kavala, Drama, Serres, Strymonikos Gulf and the island of Thassos.



**Ofrynio Beach**

Ofrynio Beach  
Kavala, Greece  
P.C: 64008  
T: +30 25940 31500  
E: info@remax-choice.gr



**Drama office**

Ipeirou 41  
Drama, Greece  
P.C: 66133  
T: +30 25210 31911  
E: drama@remax-choice.gr



**Serres office**

Merarhias 45  
Serres, Greece  
P.C: 62125  
T: +30 23210 24500  
E: serres@remax-choice.gr



**Kavala office**

Erythrou Stavrou 10  
Kavala, Greece  
P.C: 65302  
T: +30 2510 211900  
E: kavala@remax-choice.gr



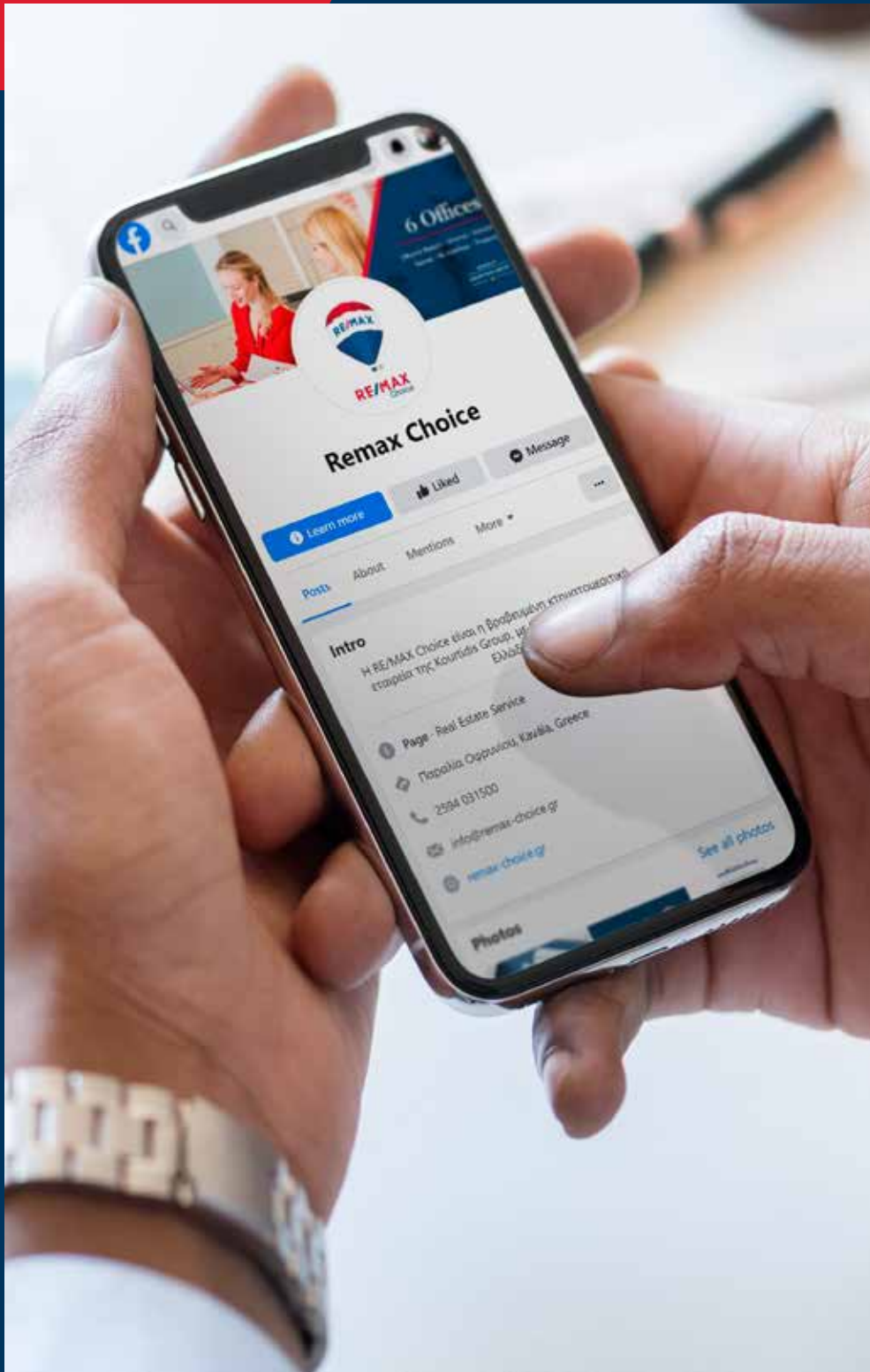
**N. Peramos - Iraklitsa office**

Makedonias 46  
N. Peramos - Iraklitsa, Greece  
P.C: 64007  
T: +30 25940 21812  
E: office3@remax-choice.gr



**Thassos office**

Limenas  
Thassos island, Greece  
P.C: 64004  
T: +30 25930 22428  
E: thassos@remax-choice.gr



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