



Shaping the  
future with  
vision and  
values



**KOURTIDIS**  
Group

# A human-centred group



KOURTIDIS GROUP is today a top Greek group of companies. With continuous investments in resources, geographical areas and with specialized human resources, it has been a leading company in Greece and abroad for 28 years.

Operating with extroversion and dynamism, with large-scale projects and a series of successful business moves, KOURTIDIS GROUP is constantly expanding its activities with new innovative products and high-level services.

# The story of creating a leading group of companies in the country began several years ago.

The first presence in Greek business was in 1996 with the establishment of the construction company OIKO KOURTIDIS. A company that rapidly developed and transformed the coastal zone of Ofrynio, Orfani and Kariani.

28 years later, it has evolved into a large, wide-ranging Group of Companies, based in Ofrynio Beach of Kavala, with a leading role in the fields of Construction, Investment, Real Estate and Tourism.

## 2001-2009

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OIKO KOURTIDIS builds more than five complexes, with "jewel in the crown", the complex of "Panorama" in Kariani, which is now the largest complex in Northern Greece, built exclusively by one and only company.

## 2012

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A milestone for the development of the Group is the year 2012. The Cooperation Agreement with RE/MAX Greece is signed and RE/MAX Choice is created, with the first company office in Ofrynio Beach.

## 2015

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The second office of RE/MAX Choice opens in Kavala.

## 2017-2020

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The continuous development of the company in the coming years necessitates its physical presence through the operation of new RE/MAX Choice offices every year in Nea Iraklitsa, Serres, Drama and Thassos.

## 2018

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The Group's activity is expanded and it invests in the tourism industry with the construction and operation of luxury tourist accommodations in Ofrynio Beach. In the same year, the decision of designing ALEX-ANDROU CHORA PROJECT, which is expected to change impressively the size and dynamics of the Group but also the tourist image of the region is made.

## 2019

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The idea that brings the full verticalization of the Group's services, through the establishment of COSTA OFRYNIO BOOKING, the property management company and the creation of short-term rentals platform in Ofrynio Beach is implemented.

## 2020

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A very important move is made with the creation of GIS Reception Department (GOLDEN INVESTMENT SERVICES), by providing integrated, high-level services to each potential investor who wants to operate in any sector of the Greek economy.

## 2021

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It is a milestone year. In the context of the expansion of the Group's business activities in new sectors, KOURTIDIS GROUP's companies are evolving, renewing, re-designing their image and repositioning themselves in the market, emphasizing the qualitative characteristics and their strength.

## 2022–2023

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The completion of 10 years of operation of RE/MAX CHOICE was celebrated with an anniversary conference. As a highlight of the collaborative effort and actions of the company throughout all these years, some more important awards and achievements were accomplished in Greece, Europe and worldwide. For the first time in Greece, a team of RE/MAX CHOICE Real Estate Consultants won the Titan's Club Award. RE/MAX CHOICE is also a pioneer in the

commercial sector and becomes the first part of RE/MAX Commercial in our country, thus offering the ONE STOP SHOP in this sector as well. Innovative for Greek standards is also the new service of the Group, KOURTIDIS AUCTION, that is being launched at this point. KOURTIDIS GROUP is entering a new digital era, creating an online auction platform.

## 2023–2033

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KOURTIDIS GROUP is currently working on the next decade, having established solid foundations over the years. It is preparing new Projects that will lead to further development of the wider region as well as new products and services that will please and meet the needs of its customers even more.

The Kourtidis Group of Companies now "presses the start button" and begins the implementation of the ambitious Project ALEXANDROU CHORA. With new investments and an eye on growth, it intends to target the global market and bring its region into the spotlight, attracting major investors.

**We never stop  
envisioning and  
making this vision  
a reality.**

# Numbers always

8

Investment  
Programs

28

Years of  
Experience

5

Specialized  
services

4.000+

VIP Services -  
Active Members

200+

Customers invested  
with 6% return

1.585+

Holiday homes under  
development

103.000 m<sup>2</sup>

in progress



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# tell the truth

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57

Completed  
complexes

8

Brands

8

Big new  
investments

10.000<sup>+</sup>

Satisfied customers

3.000<sup>+</sup>

Properties

3.500<sup>+</sup>

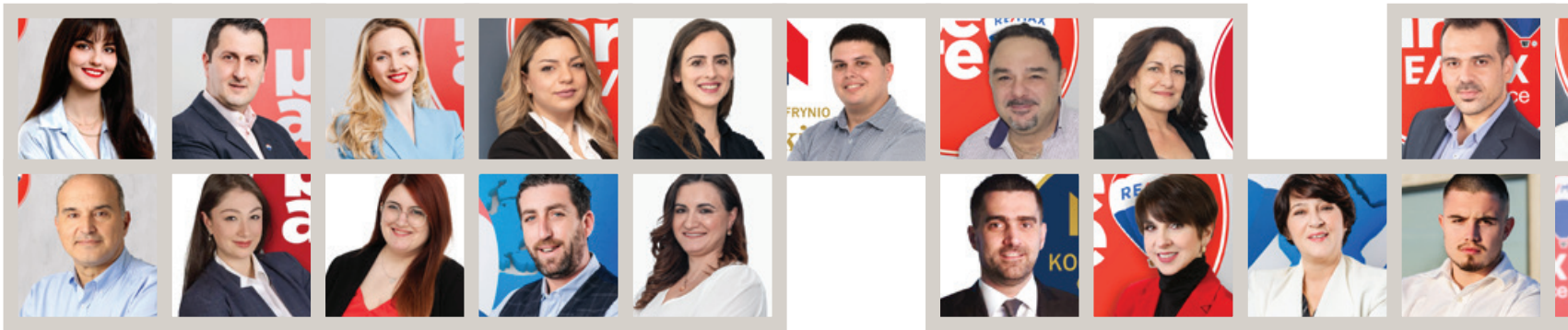
Holiday homes by  
OIKO KOURTIDIS

6

Offices

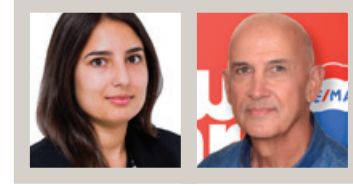
250<sup>+</sup>

Employees

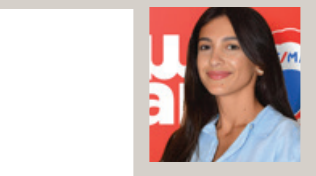
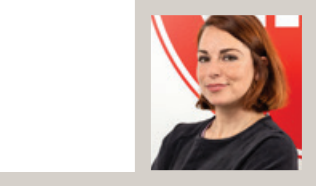


# Our People





With continuous investments in resources, geographical areas and with specialized human resources, KOURTIDIS GROUP has played a leading role in Greece and abroad the last 28 years.

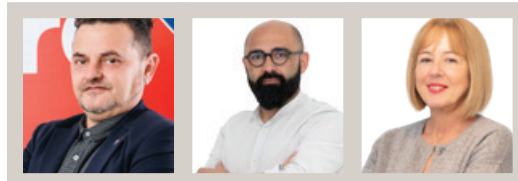
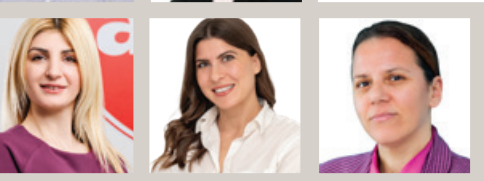


As a leading group of companies in its category in Northern Greece, it offers more than 250 working positions. The Group's human resources is its bigger competitive advantage, as it consists of professionals with specialized knowledge and high training in several sectors.

efficient, but much more the values governing their relationships.

In the big "family" of KOURTIDIS GROUP, a key concern is to build strong and long-term relationships with its people, which rely on mutual benefit, honesty and respect for every employee's uniqueness.

In an ideal working environment, it is not only the benefits that help employees to be





# Our Companies



**1996**



#building

**2000**



#supporting

**2012**



#consulting

A FULLY VERTICALLY INTEGRATED GROUP  
OF COMPANIES in the sector of Construction,  
Real Estate, Investment and Tourism.



2019



#managing

2022



#dreaming

2023



#investing

2023



#Innovating





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## OIKO KOURTIDIS

The “power engine” of the Group’s development

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With a dominant and leading position in the construction industry, it has the building of more than 3.500 holiday homes in its portfolio.

A skillful team of architects, surveyors, engineers and interior designers implement projects of holiday homes that meet the

needs and preferences of even the most demanding client.

With 28 years of experience, high level of know-how, certified branded materials and strict quality control at all stages of construction, it constructs houses of unique quality and modern architectural design.





## RE/MAX CHOICE

The leader of Real Estate in Northern Greece

The award-winning real estate company of the Group, with its network of 6 offices and more than 110 agents, undertakes with consistency, reliability and professionalism the purchase, sale and rental of properties of its thousands of clients from Greece and abroad.

It was founded in 2012 and covers all the areas of Kavala, Drama, Serres, Thassos and Strimonikos gulf, managing exclusively more than 3.000 properties, while at the same time it serves any request or offer in any geographical point of Greece.

Its basic vision is the provision of high-level real estate services. The special place in clients' preference and the important activity of its agents, classifies RE/MAX Choice, for 8 consecutive years, among the first offices, in sales and transactions, of RE/MAX Greece and RE/MAX Europe network. In addition, it has won 5 RE/MAX Global international awards.

An extremely honorable distinction is that of RE/MAX Europe, which selected RE/MAX Choice and the President of Kourtidis Group as its Ambassador in Greece for the next two years 2023-2024.



RE/MAX CHOICE has established a QUALITY MANAGEMENT SYSTEM that is in compliance with the requirements of the International Standard EN ISO 9001:2015 Certificate No: 200821-4





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# COSTA OFRYNIO BOOKING

Invest in tourism

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The specialized property management company that turns a holiday home into an investment property. It provides newly built, luxury seaside residences ideal for summer holidays.

It offers a complete property management service and via the popular web platforms, achieves, through short-term rentals, the maximum possible return of the properties that it undertakes.

Thus, the buyers of holiday homes, built by the Group, have the opportunity to assign the full management and tourist exploitation of their property to the company, enjoying a significant, guaranteed 5% return on their investment.

In addition, the special booking platform works for all the visitors of the area, to organize their holidays in the excellent quality residences of the Group.



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# RE/MAX CHOICE COMMERCIAL DIVISION

RE/MAX Choice becomes the first part of RE/MAX Commercial in Greece

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RE/MAX Choice, as part of the most productive real estate network in the world, RE/MAX, becomes the first part of RE/MAX Commercial in Greece!

The RE/MAX Choice Commercial Division was created to support investors and companies that are interested in developing entrepreneurial action in Greece, to contribute to the extroversion of the Greek economy, to the attraction and welcoming of investors

as well as to provide important and valid information on their activities in the country. The aim is to fully support the vision of every investment effort which is about to start in Greece.

RE/MAX Choice - Commercial Division is one of the few companies that can actively offer, implement and support a future project or business idea.



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## VIP SERVICES

The “flag” of our companies

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The specialized, dynamic department of KOURTIDIS GROUP offers First Class After Sales Services to every investor and is a valuable tool for quality services for each of the group’s clients, before and after the cooperation.

With a plurality of supporting services, it is next to the client, aiming not only to simplify the purchase process of the property but also to provide high quality services

both during the period of their stay in it and during their absence.

Our trusted and experienced collaborators provide from legal and technical support to 24-hour home service in case of need. Our goal is to provide human-centered services.



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# KOURTIDIS AUCTION

E-Auctions approved by the owners

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With expertise and innovation, Kourtidis Group is stepping into a new digital era by creating an auction platform.

Kourtidis Auction is a new part of the group focusing on the online real estate auctions. All properties offered in our Bidding Events are carefully selected, as we choose only the best properties at real market value.

Kourtidis Auctions' unique and diversified approach to selling and buying provides both local and international sellers, buyers and agents with the opportunity to secure a property safely, quickly and at exceptional value.



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# ALEXANDROU CHORA

**The big bet that makes history**

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The big vision of the Group is in progress. The ambitious project is expected to spur the development of the area and will be a milestone in turning the page in the history of KOURTIDIS GROUP.

This is a unique Multiplex Tourist Complex in a total area of 175,000 sq.m., in Ofrynio Beach, which will be divided into 3 different parts.

The first includes the construction of a 300-bed luxury hotel complex, THE GREAT RESORT and a state-of-the-art Spa Hotel with body and spiritual wellness facilities.

The second part includes the construction of a model settlement, ALEXANDROU VILLAGE. A modern and distinct “small village”, consisting of 200 luxury residences. The project is completed by the creation of ALEXANDER THEME PARK. A large and model, for the European standards, theme park, based on the life of Alexander the Great.

The planning of the whole project will also include a mall, sports facilities, as well as a medical center.

At the infrastructure level, work has already started and all the necessary approvals and permits have been completed.

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# The Big Vision Becomes a Reality

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ALEXANDROU  
CHORA  
COSTA OFRYNIO



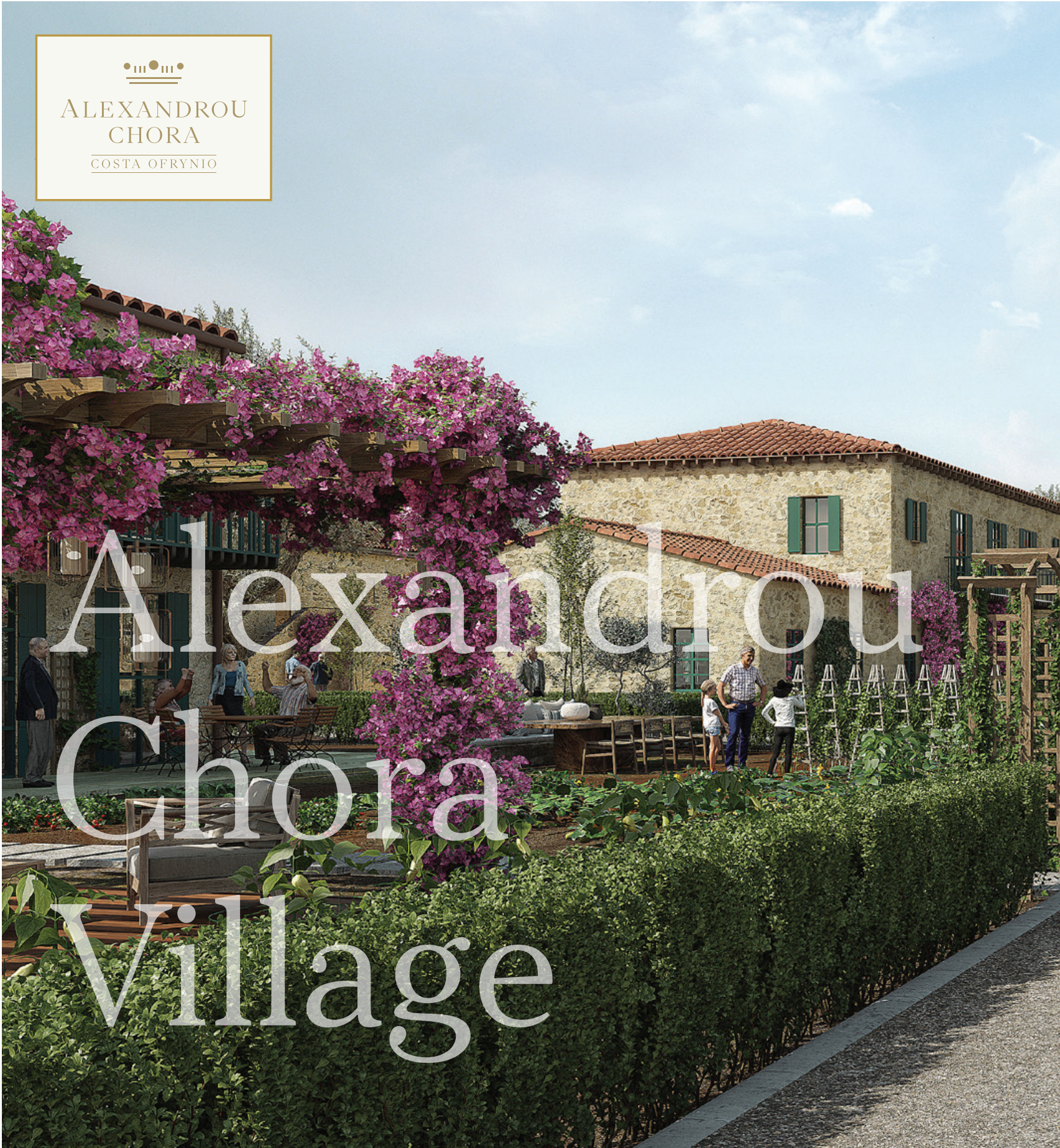
# The Great Resort





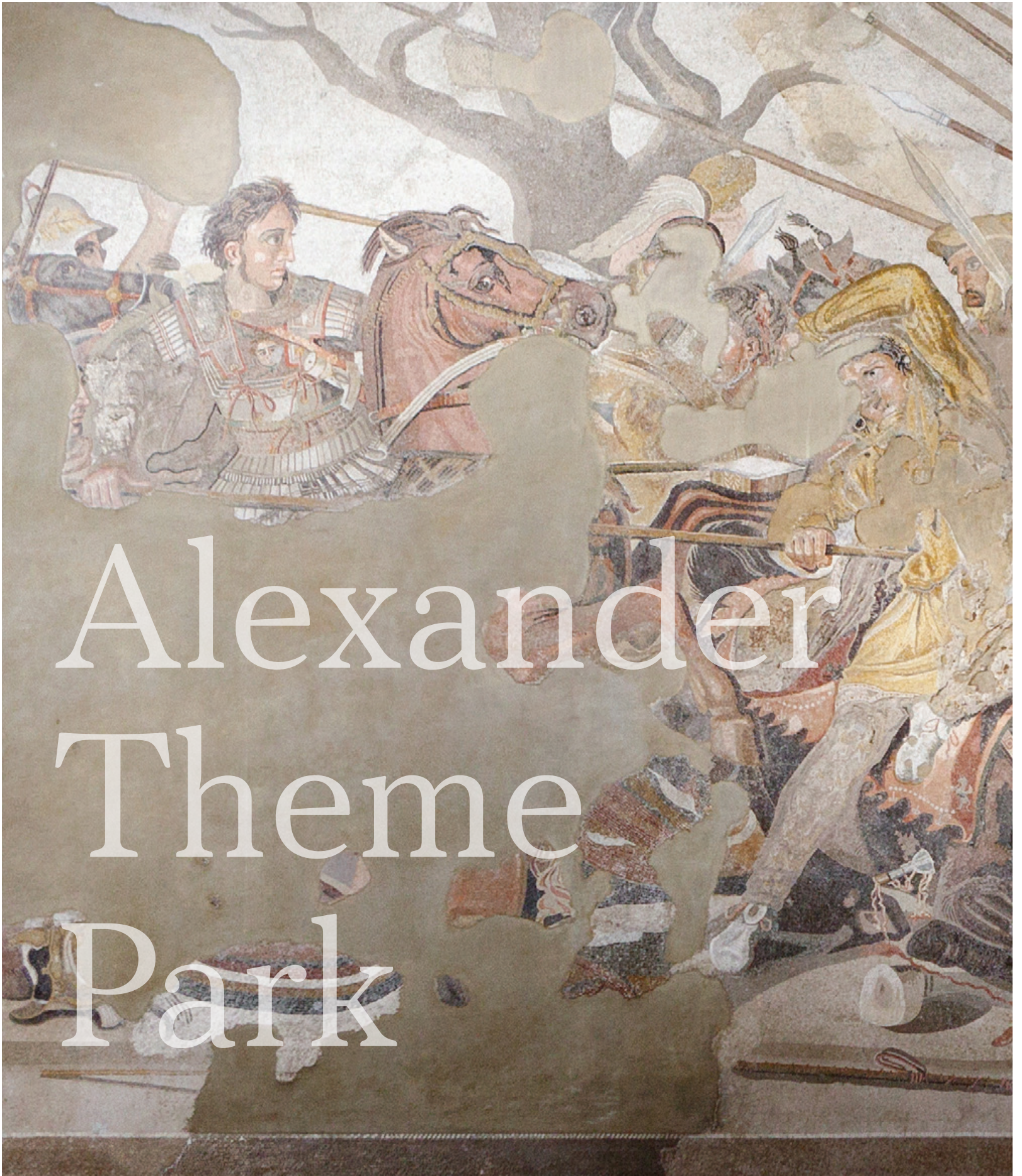


ALEXANDROU  
CHORA  
COSTA OFRYNIO

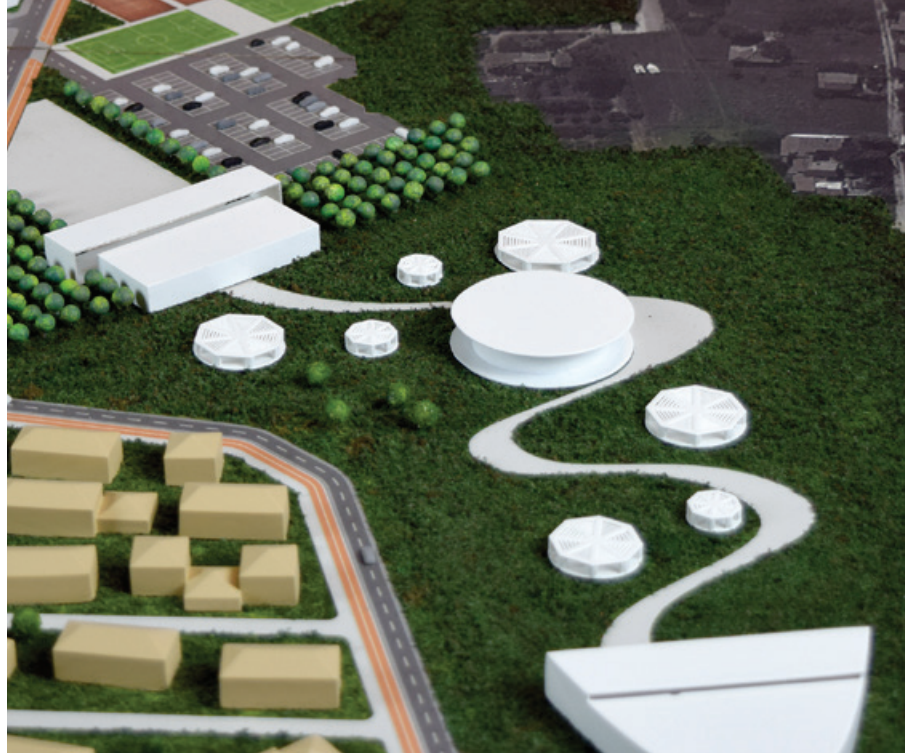


# Alexandrou Chora Village





# Alexander Theme Park



# Our Projects

Luxury, Modern Design,  
Modern Aesthetics



With respect to the environment and with quality and branded materials, the Group constructs modern, functional holiday homes of bioclimatic design. It creates and manages each project not only as a complex of houses but also as an opportunity for a unique investment!

Today, Kourtidis Group counts 57 residential complexes with 1.585 residences under construction.

Following are some of our largest Projects.



# THE DOLPHIN

*The new landmark of Kavala*

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61 residences





# PANORAMA COMPLEX

*The "village" of the Group*

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120 Maisonettes





# THALASSA COMPLEX

*With a view to the endless blue*

51 Residences





# THALASSA PRIVE COMPLEX

*The ultimate harmony in a private paradise*

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10 Maisonettes







# Ofrynio Beach – Costa Ofrynio: A new Destination

Ofrynio Beach –  
Costa Ofrynio,  
is the flagship of  
KOURTIDIS GROUP  
and the area that hosts  
its headquarters.

It is located at the western end of the prefecture of Kavala and in an extremely central position between two major Greek airports, “Macedonia” of Thessaloniki and “Megas Alexandros” of Kavala.

It is just 47 minutes away from Thessaloniki, with an excellent road connection, it is a heartbeat away from the borders as well as from three big cities of Macedonia.





60 km from Kavala

56 km from Drama

60 km from Serres

100 km from Thessaloniki

100 km from the Greek – Bulgarian border

In the summer, Ofrynio Beach–Costa Ofrynio overflows with people, as tourists from Greece and abroad enjoy the 17 kilometers of beautiful coastline and award-winning beaches.

However, the main feature of the area is that it remains beautiful, special and full of surprises 365 days a year.

Cafes, restaurants and nightclubs operate all year round, while thousands of visitors enjoy during their holidays the unique local flavors, the dozens of “touring getaways” and many other incredible activities.



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## Ancient crossroad

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As an ancient crossroad of cultures and events, each monument of the region has a lot to tell. The visitor, starting from the famous “Casta Tomb” in Amphipolis, can travel in time through the most distinct monuments of the region, which are preserved from antiquity:

- › Archaeological sites
- › Museums
- › Historical monuments
- › Monasteries and old churches
- › Visitable wineries
- › Traditional settlements
- › Caves
- › Canyons



## Local cuisine

Local cuisine is a special experience for every visitor. The secret of flavors is based exclusively on the fresh and quality products that are produced in the area:

- › Fish
- › Wines
- › Almonds
- › Olives
- › Virgin olive oil
- › Dairy and cheese products
- › Tsipouro
- › Honey
- › Spoon sweets
- › Grapes



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## Activities

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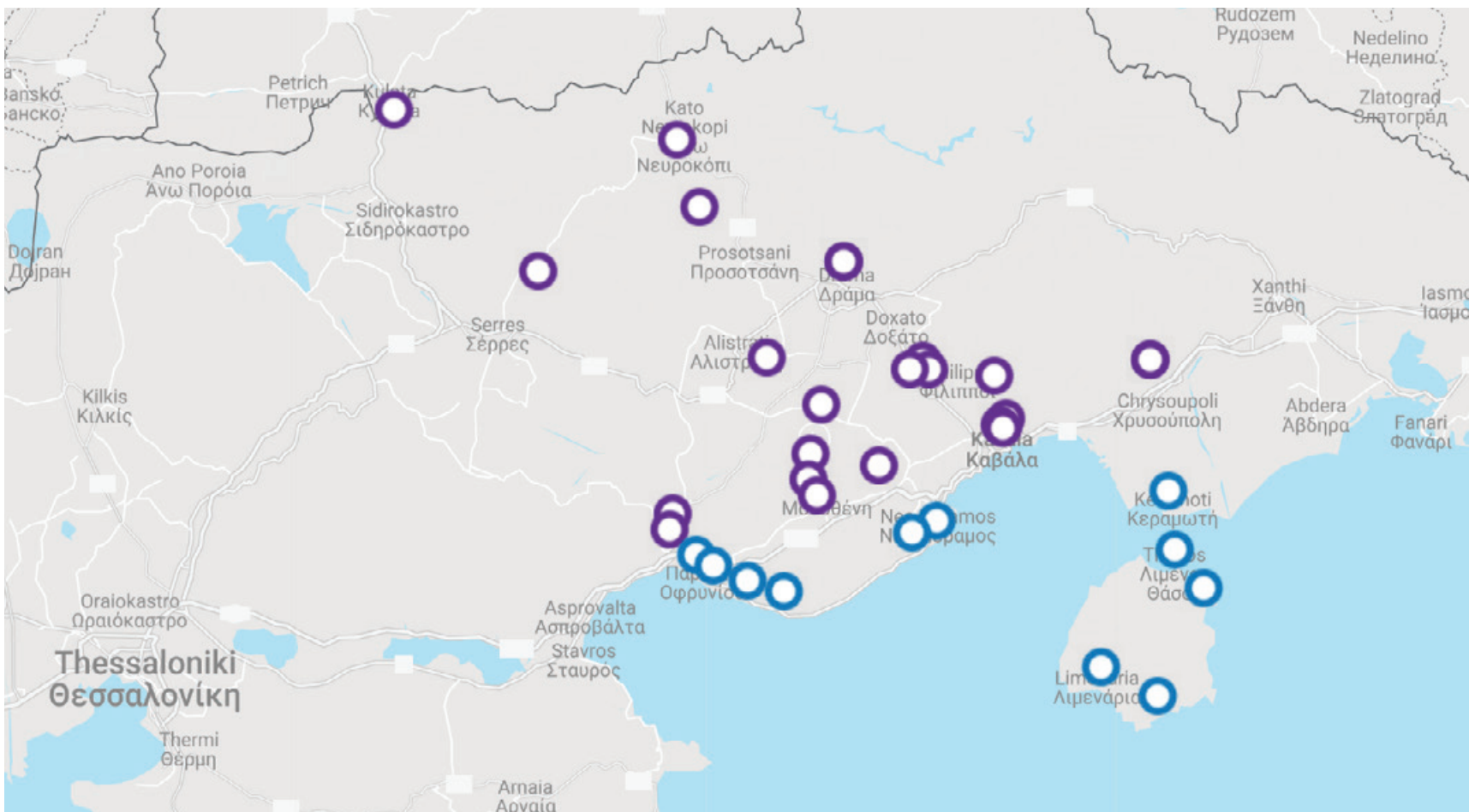
The activities that one can enjoy in the area are so many that they can offer a different program for each day, meeting the needs of even the most demanding visitors:



- › Water sports - diving
- › Sailing
- › Fishing
- › Cycling
- › Family entertainment places
- › Observation of rare birds and animals
- › ENDURO routes
- › 4X4 routes

- › Trekking - climbing
- › Picnic
- › Horse riding
- › Thermal spa
- › Mud baths
- › Paintball
- › Football 5X5

# Kavala Experience



## It is your personal guide, not just a simple travel guide!

Kavala Experience is the app that offers a different tour experience. Through podcasts and pictures, it awakens all senses. Everything you want to know, you hear in a unique sound environment. Because you enjoy the sights live. Your personal guide chooses for you experiences for 48 hours and 7 days! Choose which experience is perfect for you!

### EXPLORE

Blue seas and unique beaches, stunning mountain landscapes, incredible wetlands, archaeological sites, caves and lakes, picturesque harbors, religious tourism and the best wineries in Greece.

From Kavala, the crossroads of cultures, to Thassos island, Kerkini lake and the Xanthi Archers. In Kavala, everything is right next to you.

Your accommodation is taken care of by your personal guide! From a multitude of accommodations Kavala Experience finds for you and suggests the ideal one according to the tour you have chosen. Luxurious private seaside houses, individual apartments and villas of modern aesthetics, in excellent locations for all preferences.

Enjoy the perfect holiday safely, in ideal destinations.




**Download it here!**

# Programs with value

and the guarantee of KOURTIDIS GROUP







KOURTIDIS GROUP provides to all clients, investors and collaborators, through the team of organization and implementation of programs, great opportunities and important “tools” designed especially by the Group, aiming to support every investment plan.



## GOLDEN VISA GREEK RESIDENCY

The standards for obtaining residence permit in Greece are now changing. Any third-country citizen may acquire a 5-year residence permit in the country (European Union), either by purchasing a property or investing funds in Greece.

The permit is renewed every 5 years as long as the required conditions are met and KOURTIDIS GROUP is next to the client and supports him technically and legally throughout the process.



## MAX VALUE

The Max value program is the best opportunity for our customers who are looking to make a return on investment out of their holiday home! Your guaranteed return will be of 5% and that only for a six-month period during the summer season. With this program the owners can still dispose of their holiday home the remaining 6 months of the year!

One of the group's values, is to make the owners feel safe and rest reassured that their property is in good hands! Therefore, our rentals management company, Costa Ofrynio Booking, provides the owner with the following:

- Free after sales services
- Cleaning and disinfection of the property
- Yearly maintenance and deep cleaning of the air-conditioners
- Civil Liability Insurance
- A 6-month insurance coverage against earthquake, floods and fire



## TURNKEY PROJECT

It is a program for the construction of a holiday home and has been designed especially for the clients of KOURTIDIS GROUP, who want to build their holiday home according to their personal preferences, on a plot of land of their choice.

KOURTIDIS GROUP of companies, hands over residences of excellent quality and aesthetics, according to timetable, fully adapted to the criteria and needs of each client.



## NON HABITUAL TAX RESIDENTS

New preferential tax conditions and a new quality of life for retirees from abroad who can transfer their tax residence in Greece and be taxed with an independent annual tax of 7% for the next 10 years.

In this case KOURTIDIS GROUP is next to the customer and supports them technically and legally throughout the process.

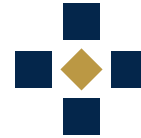


## NON DOM TAX REGIME

New privileged conditions for the transfer of tax residence (of natural and legal persons) in Greece from abroad.

Regardless of the amount of income abroad, a flat tax of 100,000 euro is provided for foreign residents who will transfer their tax headquarters to Greece and will invest € 500,000 in 3 years.

KOURTIDIS GROUP has the know-how to support the investor in all phases of the investment.



## HELP AT HOME 24/7

This new program is another initiative of KOURTIDIS GROUP of companies for the entire region of Ofrynio, aiming to support people who don't have direct access to medical services.



## GOLDEN CONTRACTUAL CONSIDERATION

The “golden” program of the group is addressed to clients-owners of plots who wish to invest in their property and do not have the required financial resources.

A uniquely Greek arrangement, whereby the owner of a plot is compensated with apartments in lieu of payment for the land that he relinquish to the contractor who will build an apartment block on it. During the whole process, KOURTIDIS GROUP operates in the light of ensuring client’s rights and the accuracy of the final product they will receive.



## PAY AS WE BUILD

Inspired by people’s needs, this special privileged program gives the buyer-investor the opportunity to acquire a newly built house with installments without the involvement of a bank.

The program is exclusively for properties built by OIKO KOURTIDIS, which elaborates and completes step-by-step with the client all the necessary procedures for the construction of the house, with gradual repayment based on the progress of the works.

# One Stop Shop

all over Greece!



## Personal partner – A link of trust

With 28 years of experience in the Construction, Real Estate, Investment and Tourism sectors, the Kourtidis Group of Companies, operating in a fully vertically integrated way, has developed new modern services addressed to every buyer and investor, aiming at an overall experience of cooperation on a specialized scale.

Kourtidis Group's ONE STOP SHOP service finds a solution to bureaucracy and with the staffing of special departments assists any interested person to have qualified

teams of scientists and partners by his side, providing support in all phases of the process, creating a safe environment of cooperation and trust.

- › **Department of legal affairs**
- › **Tax affairs department**
- › **Urban Planning department**
- › **Loans**
- › **Investment**
- › **Contracts Department**
- › **Insurance**
- › **General information**

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## Our cooperation step by step

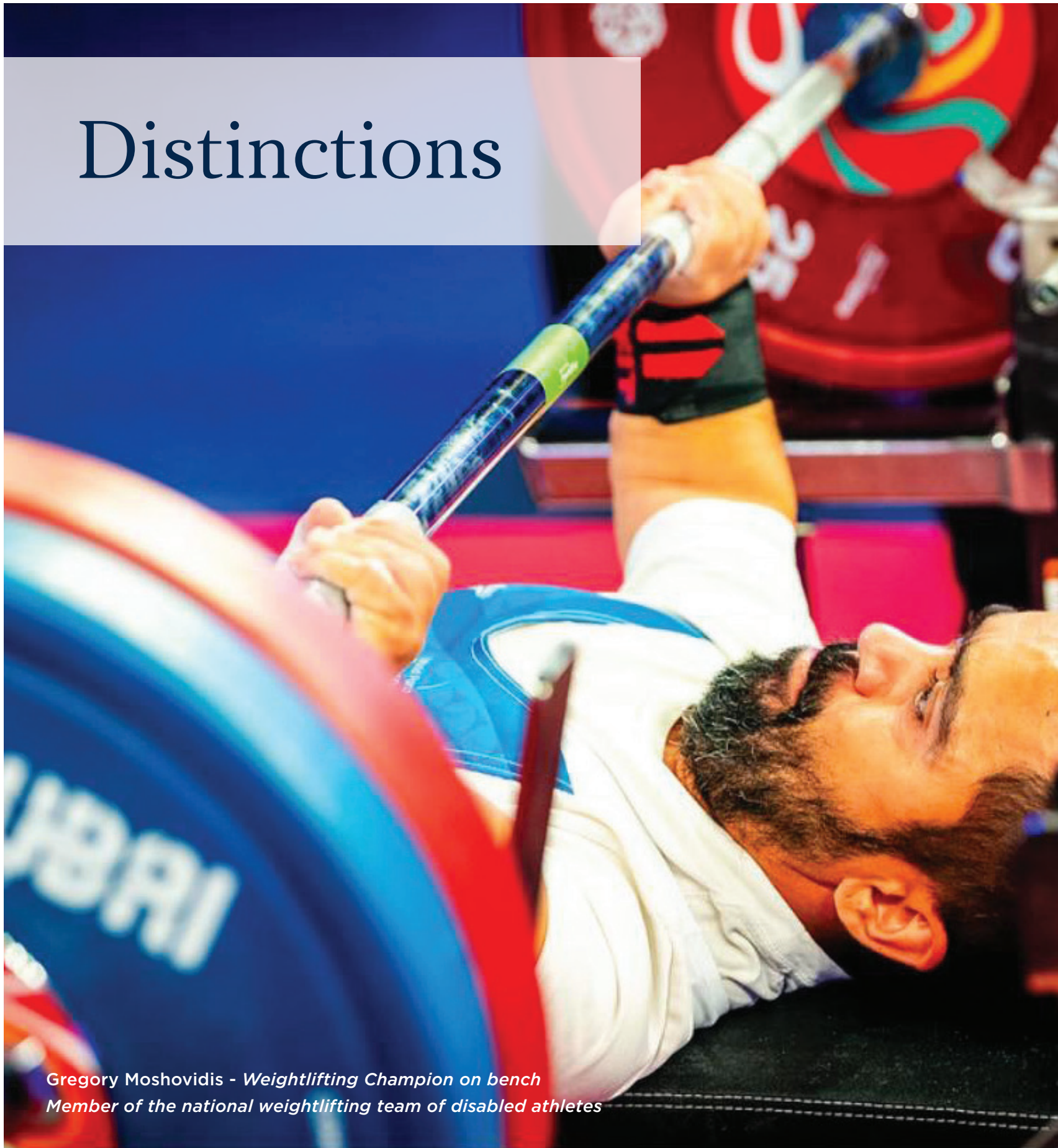
1. Meeting - Getting to know the personal partner
2. Information - Presentation
3. Product suggestion
4. Agreement
5. Contract signing
6. After Sales Services

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**One stop shop is also provided by RE/MAX Choice Commercial Division, completing all the procedures of purchase and sale throughout Greece!**

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# Distinctions



*Gregory Moshovidis - Weightlifting Champion on bench  
Member of the national weightlifting team of disabled athletes*



## Distinctions come through hard work

KOURTIDIS GROUP and the agents of RE/MAX Choice offices are among the first companies every year and constantly

win new awards and top places, among 30.000 real estate agents.

With consistency and efficiency, we have returned the trust to the people who chose to lay their dreams and ambitions on us, completing:

2017	2018	2019	2020	2021	2022	2023
<b>487</b>	<b>779</b>	<b>948</b>	<b>940</b>	<b>1354</b>	<b>1475</b>	<b>1893</b>
acts	acts	acts	acts	acts	acts	acts

# Nº1

**IN GREECE IN SALES FOR  
2022 & 2023 ON THE RE/MAX  
GREECE NETWORK**





RE/MAX Europe is pleased to honor

# Nikolaos Kourtidis

RE/MAX Choice, Greece

**AMBASSADOR 2023**

We are grateful for the professionalism you bring to our organization and the significant contribution you have made to our network's success.



Michael Polzer  
CEO  
RE/MAX Europe




Walter Schneider  
President, Co-Founder  
RE/MAX Europe




## INTERNATIONAL REALTOR® CERTIFICATE OF MEMBERSHIP

National Association of REALTORS® ~ United States of America



Membership end date: September 2024  
Membership I.D. #061236944

### Nikolaos Kourtidis

Having undertaken a commitment to the Constitution and Bylaws and the Code of Ethics of the NATIONAL ASSOCIATION OF REALTOR U.S.A. (National Association), and of a Code of Ethics approved by the National Association, and having satisfactorily met all other criteria established for membership; is hereby granted **International REALTOR® Membership** in the National Association and accorded all the rights and privileges appertaining thereto, including the right to use the mark REALTOR®.



Tracy Kasper, President - National Association of REALTORS®





EPPA  
(Greek Association of Broker Price Opinion  
Certified Professionals)

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**1<sup>st</sup> place**

in sales NATIONWIDE  
for 2021

**1<sup>st</sup> prize**

in the category  
"Area Promotion" for 2022



Costa Ofrynio Booking and Kourtidis Group were  
honoured to be awarded at the Tourism Awards  
2023 by receiving the Bronze prize in the category  
“Property Sales, Rentals & Valuations”



Kourtidis Group is among the companies honored at the “Diamonds of the Greek Economy 2023” business excellence awards, by the “Naftemporiki”



Kourtidis Group was honored with three prestigious awards at the International Property Awards 2024 - 2025.

Award in the category  
“RESIDENTIAL DEVELOPMENT 2-9 UNITS FOR GREECE”  
for the residential project “Sea Residence.”

Award in the category  
“RESIDENTIAL RENOVATION / REDEVELOPMENT FOR GREECE”  
for the iconic project “The Dolphin.”

“Five Star” award in the category  
“REAL ESTATE AGENCY 5-20 OFFICES FOR GREECE”  
for RE/MAX Choice.





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# Nikos Kourtidis

President of KOURTIDIS GROUP

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I look back on the past and see a great story and a great work. I look beside me and I feel confidence and trust for the people and my partners.

I look ahead and see the prospects... I feel optimistic.

We are proud of the fact that, being consistent with our principles, we managed to make our Group dominant and pioneering. I give my commitment that our pursuit will always be to remain a competitive, extrovert, innovative and client-centered group of companies.





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# Konstantina Dimitrova

Vice President of KOURTIDIS GROUP

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We feel completely satisfied and justified that the Group's great growth has contributed to the development of a historical, blessed and charismatic place. Now, however, we are ready to support the vision and business plans, so that each invest-

ment effort of our clients can be crowned with success in every corner of the country. With huge experience, know-how and well-trained human resources, we created a safe environment of collaboration and trust.



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